

# Form CRS (Customer Relationship Summary)

August 3, 2023

### Introduction

GFG Capital, LLC is registered with the Securities and Exchange Commission as an investment adviser. Fees for brokerage and investment advisory services differ among broker-dealers and investment advisers and it is important that you understand the differences. Free and simple tools are available to research firms and financial professionals at <u>Investor.gov/CRS</u>, which also provides educational materials about broker-dealers, investment advisers, and investing.

## What investment services and advice can you provide me?

We offer investment advisory services to retail investors. We provide portfolio management services that we offer on a discretionary or non-discretionary basis according to the authority you provide in an investment advisory agreement with us. When you grant us discretionary authority, you provide us with authority to determine the investments to buy and sell in your account on an ongoing basis. You may impose reasonable restrictions on our discretionary authority, which must be provided to us in writing and accepted by us. If you do not provide us with discretion, then we will make recommendations and you will have the final decision regarding whether we purchase or sell investments on your behalf. As part of portfolio management services, we will continuously monitor your investments and provide advice. Our services also include the recommendation or selection of other investment advisers. We require a minimum initial and ongoing account size for portfolio management services. We may utilize an investment platform to allocate clients' assets among independent managers. Our investment advice is not limited to proprietary products or to a limited menu of products or types of investments.

You are encouraged to ask us questions including the following to help you better understand our services: *Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?* 

# What fees will I pay?

We charge a percentage of assets under management for portfolio management services. These fees are assessed on a monthly basis, in arrears. You should be aware that the more assets there are in your account, the more you will pay in fees. This means we have an incentive to encourage you to increase the assets in your account. We also charge hourly and fixed fees, and bill the fees upon the Please refer to our <u>Form ADV</u>, <u>Part 2A</u> <u>Brochure</u> for more detailed information about our services.

delivery of services. We also offer clients consolidated account reporting services at an additional fee. For an agreed upon flat rate fee, or variable fee based on assets under management, clients can be provided with a consolidated account report of all the client's assets, including positions not under our management.

For qualified clients, we also charge a performance-based fee in which we receive a portion of the investment gains in your account. We assess this fee based on the performance of your investments. These performance-based fees arrangements create an incentive for us to recommend investments that may be riskier or more speculative than those investments that would be recommended under a different fee arrangement.

In addition to our fees, you may incur additional fees and costs related to the investments in your account, such as custodian fees, account maintenance fees, transaction costs, surrender charges, wire transfer and electronic fund fees, internal management fees of mutual funds and variable annuities, and other product related fees such as redemption fees.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Please refer to our Form ADV, Part 2A Brochure for more detailed information about our fees and your investment costs.



You are encouraged to ask us questions including the following to help you better understand the impact of fees and costs on investments: *Help me understand how these fees and costs might affect my investments? If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?* 

# What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

*When we act as your investment adviser*, we are a fiduciary and must act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts of interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

We have various affiliated entities, including: (i) a registered limited broker-dealer dedicated to advisory, mergers and acquisitions, investment banking and private placements and that is not authorized to open and/or maintain trading accounts; and (ii) the general partner of few private funds, which receives compensation when you invest in one of the private funds that it manages. The latter is a conflict of interest because we have an incentive to recommend you to invest in our affiliated funds rather than in other funds that our affiliates do not issue or sponsor.

We purchase research and execution services with commission dollars generated by investment transactions in your accounts. This is a conflict of interest because we have an incentive to use broker dealers who allow us to use your commission dollars to purchase research and execution services rather than other broker dealers who do not allow us to commission dollars. We also have an incentive to arrange more transactions in your accounts because the more frequently your accounts are traded the more commissions we generate to use for our purchase of research and execution services. We receive a financial benefit from a custodian in exchange for clients maintaining their assets at that custodian in the form of transition assistance and fee-waivers for principals' accounts. This provides us with an incentive to recommend that you use that custodian over other custodians to custody assets.

You are encouraged to ask us questions including the following to help you better understand our conflicts of interest: *How might your conflicts of interest affect me, and how will you address them?* 

#### How do your financial professionals make money?

Please refer to our <u>Form</u> <u>ADV, Part 2A Brochure</u> for more detailed information about our conflicts of interest.

Our financial professionals are compensated based on the amount of retail investor assets they service and receive a portion of the advisory fees you pay us. This is a conflict of interest because

our financial professionals have an incentive to encourage a retail investor to increase the assets in a retail investor's accounts.

Our financial professionals also receive additional compensation when they obtain new clients for us. This is a conflict of interest because it creates an incentive for our financial professionals to recommend our investment advisory services to you.

In addition to the aforementioned, the owners of the firm receive income from the firm's affiliates, including the limited broker dealer and the general partner of private funds mentioned above.

# Do you or your financial professionals have legal or disciplinary history?

No, please visit Investor.gov/CRS for a free and simple search tool to research our firm and your financial professional.

You are encouraged to ask us questions including the following to help you better understand our disciplinary history: As a financial professional, do you have any disciplinary history? For what type of conduct?

#### **Additional Information**

You can find additional information about our services in our Form ADV, Part 2A Brochure. You may request updated information and a copy of our Relationship Summary by contacting us at (305) 810-6500 or compliance@gfgcapital.com.

You are encouraged to ask us questions including the following to help you better understand who to contact with any questions or complaints: *Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?* 

Also, our <u>Affiliate's Relationship Summary</u>, located at https://www.gfgsecurities.com/disclosures may also be requested by contacting us at the same phone number and email.



#### Amended Form CRS Schedule Summary of Material Changes Exhibit

This is a summary of material changes to our Form CRS which describes the material changes since our Form CRS was last filed on June 25, 2020:

• We have added details on a conflict of interest that results from the benefit that GFG Capital receives from a custodian in exchange for clients maintaining their assets at such custodian, regarding: (i) transition services; and (ii) fee-waivers for GFG Capital's principal's accounts.